

28 March 2013

CMP: Rs.9.43

Industry: CommodityTrading &

Distribution BSE group: T

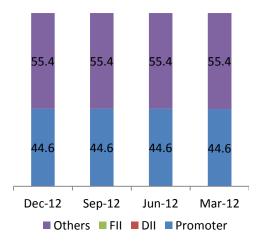
Promoters

WeP Peripherals Ltd, Ram N Agarwal

Key Data (as on 26 Feb' 13)

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BSE	532373
ISIN	INE434B01029
Face Value (Rs.)	10.0
Mkt Cap (Rs. mn)	106.2
Current P/E	18.9
Current P/BV	0.6
52 week low-high	8.71-16.50
30 days avg daily trading volume	2362
Equity capital (Rs mn)	112.6
Net worth (Rs mn)	171.3

Shareholding Pattern (%)



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Company business

WeP Solutions earlier known as Datanet Systems Ltd was incorporated as a public limited company in March 1995 under the name of Datanet Corporation Ltd. The company is under the business of providing printing solutions to its clients. During the year 2010-11, the company entered into a scheme of arrangement to acquire the Managed Printing Solutions (MPS) division of WeP Peripherals Limited.

Recent updates

The company has still not received the copy of the scheme of amalgamation of printer business with WeP Peripherals Ltd. from Karnataka court due to which the below results does not consider the impact of the scheme of arrangement.

Financials

Particulars (Rs in mn)	Oct '12 to Dec '12	Oct '11 to Dec '11	% Change ¹	Jul'12 to Sep '12	% Change ²
Total income	88.1	88.8	(0.8%)	90.2	(2.3%)
Total expenditure	63.5	71.2	(10.8%)	65.7	(3.3%)
EBIDTA	24.6	17.6	39.8%	24.5	0.4%
EBIDTA margin	27.92%	19.82%	40.9%	27.16%	2.8%
PBT	5.3	(4.6)	-	4.6	15.2%
PAT	3.6	(3.1)	-	3.1	16.1%
PAT margin	4.09%	negative	-	3.44%	18.9%
Cash accruals	18.7	13.6	37.5%	18.7	-
EPS	0.3		-	0.3	18.5%

¹ compared to corresponding quarter in the previous year

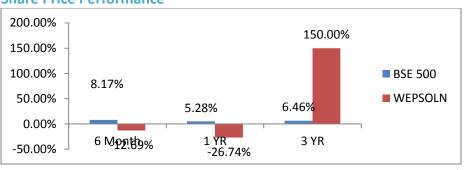
Source: Moneycontrol, Company

Financial Performance

Total income declined by a mere 1% to Rs 88.1 mn from Rs 88.8 mn in Oct Dec'11. EBIDTA showed improvements and grew by 40% to Rs 24.6 mn primarily on account of reduced raw material expenses. PBT was reported positive to Rs 5.3 mn. Depreciation and interest expenses during the quarter were Rs 15 mn and 4.1 mn respectively. PAT stood at Rs 3.6 mn for Oct-Dec'12.

The company's current P/E ratio has improved from negative to 18.9x with profit booking for the quarter ending Oct-Dec'12.

Share Price Performance



Page **1** of **2**

² sequential comparison



Financials

P&L (Rs.mn)	FY10	FY11	FY12
Total income	3.4	333.9	371.7
EBITDA	(7.6)	96.8	73.7
EBIDTA margin	(224%)	29%	20%
Depreciation	0.4	59.5	70.2
EBIT	(8)	37.3	3.5
Interest	0	5.5	14.2
PBT	(8)	31.8	(10.7)
Extra-ordinary item	0	0	0
PBT (after extra-ordinary item)	(8)	31.8	(10.7)
Tax	0	(3)	(4)
PAT	(8)	34.8	(6.7)
PAT margin	(235%)	10%	(2%)
Dividend (including tax)	0	0	0
Dividend (per share)	0	0	0
Valuation ratios	FY10	FY11	FY12
P/E	negative	1.29*	negative
P/BV	29.2	0.25	0.91
*Price as on 16 th march 2011			

Balance Sheet (Rs. mn)	FY10	FY11	FY12
Equity share capital	125.9	112.6	112.6
Reserves & Surplus	(122.5)	66.8	58.7
Net worth	3.4	179.4	171.3
Borrowings	0.0	58.5	108.0
Current Liabilities & Provisions	5.1	117.2	93
Total liabilities	8.5	355	372
Net fixed assets	0.3	113.2	123.5
Loans and Advances	7.8	21.3	28.4
Investments	0	0	0
Current Assets	0.4	220.5	220.2
Total assets	8.5	355	372
Cash Flow (Rs.mn)	FY10	FY11	FY12
PBT	(8)	31.8	(10.7)
CF from Operation	0	46.1	27.3
CF from Investment	0	(66.7)	(82)
CF from Financing	0	11	47.1
Inc/(dec) in Cash	0	(9.6)	(7.6)
Closing Balance	0	7.9	0.2

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